



Tomorrows Office - Pharmaceutical merchandising system

In 2004 Tomorrows Office were approached directly by a client to commission a software system that would streamline their sales order processes.

The client is a wholesaler of their own branded pharmaceutical products and those of alternative suppliers.

Sales representatives then take orders when visiting retail outlets, via the use of tablet PC's which store full product information. The system prints out a receipt for the customer, whilst orders are uploaded via the tablet to the central database every night. Following which, a full synchronized copy of the database is downloaded onto their tablet PC which includes up-to-date stock figures.

Orders are automatically posted to Sage during the synchronization process, which allows both stock transactions to be updated and invoices posted to Sage.

Suggested stock levels by pharmacy and stock SBD (sell by date) warnings are logged for the client.

Customer List Screen

Sales Order

Create Order Non Order Call Create Account Customer Details Create Branch Order History Account History Order List

Customer List

Customer Code	Customer Name	Branch	Post Code	Warning	Last Visit	Last Order	Contact	Telephone
02	*DO NOT USE - closed	HQ	L8	On Hold	24/02/2006	18/08/2006		
04	04 Chemist	1	TEST		28/05/2008	28/05/2008		
04	04 Chemist	HQ	SK5		31/08/2008	31/08/2008		
212	212 Pharmacy	HQ	ME7					01674 8922
2U	Pharmacy 2U	HQ	LS14					0848 986223
7DAY	7 Day Chemist	HQ	DA16		01/09/2008	01/09/2008		
8PM	8PM Chemist	HQ	WV13		01/09/2008	01/09/2008		01982 6113
A	Woodward HealthCare Ltd	HQ	B8		28/10/2008	28/10/2008		0121 78225
A&B	A & B Chemist	HQ	RM14					01788 2281
A&EGREEN	Forebirds	HQ	IV3		13/12/2006	13/12/2006		
A&M	A & M Pharmacy	HQ	CV6					
A-ZP	Adams Pharmacy	HQ	B30		06/04/2008	06/04/2008		
A1	A1 Pharmaceuticals PLC	HQ	SE24					020 7726 71
A10	Adams Chemist	HQ	S10					0114 286 12
A11	Forebirds Chemist	HQ	SK7					
A12	Kay's Pharmacy	HQ	N8		21/09/2006	21/09/2006		0191 347 74
A14	AP Shaw Chemist	HQ	BS23					01204 6288
A15	Adams Pharmacy	HQ	SG1					01438 2181
A16	Adams Pharmacy	HQ	WA3		04/01/2006	04/01/2006		01925 4278
A17	Adams Ltd	HQ	SM3					0191 644 94
A18	Sir Alexander	HQ	N9					0191 884 11
A19	WAF Medical	HQ	CM8					01276 5128
A2	F Adams Pharmacy USE ADMIN	HQ	LE5					
A20	A & A Pharmacy	HQ	SS14		30/04/2008	30/04/2008		01784 5219
A21	Adams Pharmacy Ltd	HQ	LS14					

Search Column Customer Code Search String Apply Remove Close

Order Screen – designed for tablet input.

04 Chemist/9800438

Sales Order

BR W/S 04 Chemist Special Ins.

Order Date 24/11/2008 Memo

Customer PO

Description HQ
 Name Test Chemist
 Street 1 Pill Street
 Street 2
 Town Leeds
 County West Yorkshire
 Post Code LS

Zero Cost Line Zero Cost Order

New Order Line VP 1 2 3 S Enter
 Delete Order Line BR 4 5 6 # Enter
 Product Search RV 7 8 9 0 Del
 List All Products

List Group Order Total 22.41 Over-ride Carriage
 Order Summary Carriage 10.00 Autosize

Code	Product Description	Group	Case Siz	Std Price	Cost Price	Qty	Total
Effervescents							
VP422	Valupak Effervecent Vitamin C 1000m		6 Pack		6.70	2	13.40
Childrens Sup							
VP542	Childrens Vits AC&D (Teddy) (rrp 99p)		1 x 6	3.54	2.98	3	8.97
VP389	Valupak Childrens Echinacea Teddys		1 x 6	3.76	3.76		
VP389/FOC	Valupak Childrens Echinacea FOC		1 x 6				
VP111	Valupak Childrens Smart Omega-3 Cf		1 x 6				
Bigger Packs.							
VP163	Valupak EPO 500mg 90's		6-Pack		6.98		
VP132	Valupak Cod Liver Oil 180's		6-Pack		6.98		
VP075	Valupak Cod Liver Oil High Strength 9		1 x 6	6.98	6.98		

Product Info. Special Offers Save & Print Order Discard

Customer Sales By Department

Customer Sales By Department

Department: All Customer: All

Start Date: End Date:

Only Show Totals:

Apply Filter Remove Filter

Department	Customer Code	Customer Name	Value BR	Value WS	Total Value
		Totals For *** Not Applicable ***	321.81		321.81
		Totals For Obsolete - closed account	176,873.42	8,477.79	185,351.21
		Totals For House Accounts	5,604,954.49	3,629.64	5,608,584.13
		Totals For Peter	21,699.80		21,699.80
		Totals For Richard	3,329,854.29		3,329,854.29
		Totals For Margaret	789,504.33	14,329.75	803,834.08
		Totals For Joanna	513,005.33	4,385.97	517,391.30
		Totals For Leila	895,841.09	44,704.50	940,545.59
		Totals For Frances	549,225.32	52,308.45	601,533.77
		Totals For Leila	443.80		443.80
		Totals For BTC	122,757.86		122,757.86
		Totals For HSM	473.34		473.34
		Totals For Bharat	439,538.77	52,589.30	492,128.07
		Totals For Export	35,714.39		35,714.39
		Totals For Northern Ireland	68.39		68.39
		Totals For April	665,265.16	140,257.17	805,522.33
		Totals For Vacant	604.28		604.28
		Totals For	74.12		74.12
		Grand Totals For All Departments	13,146,219.99	320,682.57	13,466,902.56

Export Print Close

Customer Price Screen

Customer Prices

Customer: Prod Category:

Hide Blank Customer Price Products:

Select All Apply Filter Swap Remove Filter

Grid Edit Options: Customer Price Cost Price Trade & RSP

Global Price Changes: Price Change To Price Change Type Value Or % Apply Changes

Select	Product Code	Product Description	Prod Category	Customer Price	Cost Price	Trade Price	RSP £	PIP Code	EAN	Case Size
<input type="checkbox"/>	RV104	Reveal Dipstick - 2 Tests (1 x 6)	13 Reveal Tests							
<input type="checkbox"/>	RV111	Reveal Dipstick - 1 Test (1x6)	13 Reveal Tests							
<input type="checkbox"/>	RV128	Arabic Reveal - Dipstick 1 Test	91 Obsolete							
<input type="checkbox"/>	RV135	Reveal CDU LEXON ONLY	13 Reveal Tests							
<input type="checkbox"/>	RV142	Reveal One Test (German)	14 Reveal Export							
<input type="checkbox"/>	RV791	Reveal Midstream BODIP pack - (24's)	91 Obsolete							
<input type="checkbox"/>	RV807	Arabic Reveal - Midstream 1 Test	91 Obsolete							
<input type="checkbox"/>	VP012	Valupak Chewable Vitamin C 120mg 365 Tabs	7 Valupak Family Packs							
<input type="checkbox"/>	VP019	Valupak EPD 500mg 30's (rp 99p)	1 Valupak 99p Vits							
<input type="checkbox"/>	VP020	Valupak Glucosamine 90's	6 Valupak £3.99 Supps							
<input type="checkbox"/>	VP026	Valupak Od Garlic Oil 60's (rp 99p)	1 Valupak 99p Vits							
<input type="checkbox"/>	VP033	Valupak Cod Liver Oil 60's (rp 99p)	1 Valupak 99p Vits							
<input type="checkbox"/>	VP037	Valupak Glucosamine & Chondroitin 90's	6 Valupak £3.99 Supps							
<input type="checkbox"/>	VP040	Valupak Multi Vitamin + Iron 60's (rp 99p)	1 Valupak 99p Vits							
<input type="checkbox"/>	VP043	Valupak Vitamin E 400iu 30 Capsules	12 Valupak Export							
<input type="checkbox"/>	VP044	Valupak Startlower Oil 30's DELISTED	91 Obsolete							
<input type="checkbox"/>	VP050	Valupak Gluc & Chond Hungarian 30's	12 Valupak Export							
<input type="checkbox"/>	VP051	Valupak Omega 3 Fish Oil 1000mg 30's	6 Valupak £3.99 Supps							
<input type="checkbox"/>	VP057	Valupak Chew Vitamin C 60's (rp 99p)	1 Valupak 99p Vits							
<input type="checkbox"/>	VP064	Valupak Vit B6 10mg 60's (rp 99p)	1 Valupak 99p Vits							
<input type="checkbox"/>	VP067	Valupak Childrens Teddy Vits Hungarian 30's	12 Valupak Export							
<input type="checkbox"/>	VP071	Valupak Vitamin E 100iu 30's (rp 99p)	1 Valupak 99p Vits							
<input type="checkbox"/>	VP074	Valupak Childrens Round Vits Hungarian 30's	12 Valupak Export							
<input type="checkbox"/>	VP075	Valupak Cod Liver Oil High Strength 30's	2 Valupak £2.49 Vits							
<input type="checkbox"/>	VP081	Valupak Univit Multi Vitamin Capsules 30's **EXPORT**	12 Valupak Export							
<input type="checkbox"/>	VP082	DO NDT USE	91 Obsolete							
<input type="checkbox"/>	VP088	Valupak Selenium ACE 30's (rp 99p)	1 Valupak 99p Vits							
<input type="checkbox"/>	VP095	Valupak Vitamin B Complex 60's (rp 99p)	1 Valupak 99p Vits							
<input type="checkbox"/>	VP098	Valupak Omega 3 Family Pack 180's	7 Valupak Family Packs							

Save Discard Close